



From Kevin Mdd EGC 2006

De: Kevin MDD

"Hello SUD Family!

4 Years ago I graduated from SUD MANAGEMENT EGC, since then I went to Dublin Ireland, got my MBA (Master Business Administration) and worked for MICROSOFT Corporation as Senior Financial Consultant. After that, several propositions came up to me from diverse companies and businesses but the offer from ICON Plc my current company, attracted me the most due to the level of responsibilities and nature of my daily tasks. Today I work as Senior Corporate Internal Auditor reporting directly to the Vice President Group Audit, CFO and Audit Committee (Composed by CEO, Chairman etc..) for info the Revenue in 2009 was around 1 Billion (1Milliard). My job consist in planning and conducting special Financial, Operational and Risk Based Audits through our worldwide offices. So far I was based in Dublin but up until beginning of April 2010 I got promoted to our Manhattan, NY Office to take care of audits for our American, Canadian and South American Offices. I'm loving life in New York which is such a great city!

I'm 25 years old and as a former 'SUDISTE' I wanted to share my experience and answer some of the questions you may have:

1- Now few years after being in SUD what do you think of your time there?

SUD Management is a Great institution:

- a) the system of experience through internships
- b) having real professional lecturers
- c) the human size of the school
- d) the cost per year which is competitive

This made such a huge difference.

2- How is it to work abroad?

Working abroad is a great human and professional experience not a doubt, chances are given to those showing:

- a) Eager and Enthusiasm to succeed and learn
- b) Strong work ethic 'Work Hard'
- c) The ability to train yourself and learn to get better everyday

3- How is life working for a multinational?

It is great, you meet different people, culture, backgrounds. In this world you will learn and be:

- a) Competitive
- b) Pro active
- c) Auto critic to Improve yourself
- d) Develop leadership

You will learn from the best and produce in the best environment

4- How much can you earn?

THE question!

Honestly, when you start your can aim 30k – 40k per year but if you do well after 2 years you can easily be around lets say 50k - 70k per year and it goes up every year + Bonus etc...

5- How to make the difference?

In my view:

- a) Quick adaptation
- b) Research when you don't know
- c) Ask when you don't know
- d) Be curious to learn
- e) Be polite and respectful
- f) Have the 'can do' attitude
- g) Don't be afraid to give your objective point of view

6- What does it takes to get a job like that and succeed?

- a) Who never try, never get! That's key for me, don't be scared of big company names, just prepare a good, clean and original CV and sent it, get an interview and prove yourself, your CV wont do it for you!
- b) Learn for you, not for a degree or diploma, a paper wont speak at the interview, you will!
- c) If you really want something deep in your heart then find the strength to be irreproachable if given the chance to speak and prove why the job should be given to you!

7- What's next for me?

- a) Work harder and progress in my career
- b) Do more studies, surely at PHD level at some stage
- c) Maybe go out to a movie tonight

My Message to you all:

Listen, I am like you, I have been through what you have or will, before I wasn't the best in class because I wasn't that mature to take my studies very seriously but I eventually became when I got out of SUD and even more when I came by myself in Ireland, that why I did well in my MBA. SUD is a great school because your can learned so much if you really want to, the student people that spend their time moaning, criticizing or being negative will have more difficulties to succeed for sure! These have the losers attitude or just need to be motivated. If you fail but had the chance to have an education its all your fault but don't blame anyone else other than you because it is too easy.

I remember taking my train with my best friend Nadia Bougachouch (now in Toronto Canada) at 6am from Marmande City to Agen everyday for 3 years non stop, eating at l'ENAP, feeling asleep in class after heavy lunches, thinking about my little rugby career in Marmande, going out to TNT or l'Eldo etc... we are all the same. No matter your color, origins, social background, family name, car, shoes, bags, house etc... it up to YOU/US to do what it takes to be successful JUST GET UP, DARE TRYING, GO TO THE PEOPLE, if it doesn't work somewhere try again and again as many time as your health allow you until you succeed and you will have a brilliant future my dear friends.

KEVIN